

Procurement Analyst

Location: Arlington, VA

About Fluence

Fluence, a Siemens and AES company, is the leading global energy storage technology solutions and services company that combines the agility of a fast-growing technology company with the expertise, vision, and financial backing of two industry powerhouses. Building on the pioneering work of AES Energy Storage and Siemens energy storage, Fluence's goal is to create a more sustainable future by transforming the way we power our world. The company offers proven energy storage technology solutions designed to address the diverse needs and challenges of customers in a rapidly transforming energy landscape, providing design, delivery and integration in over 160 countries. Fluence works closely with customers throughout their journey and provides advisory, financing, and project lifecycle services.

Tasks

- Analyze purchase requisitions and spend
- Evaluate market conditions and potential suppliers
- Drive cost reduction in all venues and commodities
- Develop cost saving proposals including alternative sourcing and vendor evaluation criteria in line with global/regional strategy
- Support Commodity Managers and participate in developing Commodity strategies
- Negotiate global and regional purchasing contracts and pricing agreements
- Support offer preparation to customers
- Manage vendors to adhere to guidelines and compliance initiatives
- Improve cash flow contribution through payment terms and payment schedules
- Represents the company as the primary external contact towards suppliers
- Implement/Coordinate supplier selection based on Total Cost of Ownership criteria (incl. quality, reliability, delivery, transport costs, etc.)
- Maintain ongoing assessment of sourcing risks and proposed alternatives

Qualifications:

- Bachelor's Degree plus minimum of 1 year related experience to be proficient in role
- Strong problem resolution and decision making skills be creative and resourceful and display sound judgment and demonstrate accountability
- Strong relationship-development skills resulting in long-term, mutually beneficial relationships
- Self-motivated; able to work both independently to complete tasks and respond to requests, as well as collaborating with others to utilize resources and knowledge of others in identifying quality solutions.
- Ability to work in a time-sensitive and agile environment.

- Ability to drive work both independently toward the successful attainment of company goals and project completion dates, and as part of a team to leverage input and knowledge base of others within the company in providing well rounded and thoughtful information and solutions.
- Strong written and oral communication skills, including the ability to present ideas and suggestions clearly and effectively.