

Managing Director & Vice President EMEA Delivery (Engineering & Project Management) (m/f/d)

Location: Erlangen, Germany

About Fluence

Fluence, a Siemens and AES company, is the leading global energy storage technology solutions and services company that combines the agility of a fast-growing technology company with the expertise, vision, and financial backing of two industry powerhouses. Building on the pioneering work of AES Energy Storage and Siemens energy storage, Fluence's goal is to create a more sustainable future by transforming the way we power our world. The company offers proven energy storage technology solutions designed to address the diverse needs and challenges of customers in a rapidly transforming energy landscape, providing design, delivery and integration in over 160 countries. Fluence works closely with customers throughout their journey and provides advisory, financing, and project lifecycle services.

Job Description

- Fluence seeks a capable leader to join our team in Erlangen, Germany a Managing Director and VP of EMEA Delivery. The individual will be the key executive responsible for delivering of all Fluence projects in the EMEA region with a particular focus on Germany, the UK, and continental Europe. This role will lead managers of functional project engineering and project management groups that oversee all aspects of system and project delivery for utility, power developer, and commercial customers. This person will have as direct reports the EMEA Director of Solution Engineering and Director of Project Management

Responsibilities

- The candidate must be a strategic business-person, able to direct the development of near and long term resource planning with the functional Directors to ensure high quality, safe, and well managed project installations through Fluence people and contractors. This will include, leadership development and team building, project and G&A budget creation, management, and review of standards of performance, and continuous organizational improvement across the engineering and project management functions in the region in coordination with global standards.

- The candidate will be responsible for the total EMEA project level P&L across all Fluence projects in the region. This person and their team will be responsible to ensure all Fluence projects are delivered safely, to code, on time, on budget, and to the customers satisfaction. This work will be done in conformance with an internal quality program certified to ISO 9001 with an emphasis on continuous improvement.
- The ideal candidate will be comfortable leading managers who develop and review engineering designs, establish engineering standards, manage project schedules, budgets, people allocation, and safety/quality plans across a portfolio of projects at various stages of life. The person must be familiar with typical European codes for electrical equipment and have performed project and construction management works.
- The candidate will have strong communications skills, able to represent Fluence in person and through written material with executives from key customers, regulatory and other officials, and with the leadership of key supply chain or service partners.
- This person will also serve as one of two Managing Directors of the Fluence GMBH.
- The role will report to the VP of Global Project Management in Arlington, VA as part of the COO organization.

Qualifications

- Bachelor's Degree or equivalent in engineering or technical discipline plus minimum of 15 years related experience. Advanced degree in business, engineering, or other technical discipline preferred.
- Demonstrated ability to represent the company as an executive leader throughout the EMEA region to suppliers, customers, regulators, and other key stakeholders.
- Ability to work in a manner consistent with the Fluence values of Leading, Agile, Responsible, and Fun. Ability to teach and cultivate those values throughout the Fluence organization.
- Experience managing managers and building high-performing organization with mutually beneficial long-term relationships
- Deep knowledge of project management, construction management, engineering, electrical systems, utility practices, procurement and supply contracts and related industry practices to be able to guide, mentor, and foster leaders to high performance in these areas.
- Eager to be part of a fast-growing company and to be a leader in a rapidly developing part of the power sector.
- Ability to hire strong leaders and delegate responsibilities within an organization of high accountability.
- Ability to build a customer-oriented culture across a distributed team. Anxious to make sure every customer is satisfied.

- Data driven leader with problem resolution and decision-making skills. Demonstrated business and technical judgment.
- Ability to manage a portfolio of time-sensitive projects and deliver them safely, on budget, and to the satisfaction of the customer.
- Strong written and oral communication skills, including the ability to present ideas and suggestions clearly and effectively to internal and external audiences.
- Strong English and German language skills required, additional European language capabilities a positive.

This is how you get in contact with us - simply and directly

fluenceenergy.com

If you want to know more about our company before applying Contact person of this job advertisement is Mrs. Martina Franz:

careersgermany@fluenceenergy.com

We value equal opportunities and look forward to applications from people with disabilities.