

Regional Counsel

Location: Manila, Philippines

About Fluence

Fluence, a Siemens and AES company, is the leading global energy storage technology solutions and services company that combines the agility of a fast-growing technology company with the expertise, vision, and financial backing of two industry powerhouses. Building on the pioneering work of AES Energy Storage and Siemens energy storage, Fluence's goal is to create a more sustainable future by transforming the way we power our world. The company offers proven energy storage technology solutions designed to address the diverse needs and challenges of customers in a rapidly transforming energy landscape, providing design, delivery and integration in over 160 countries. Fluence works closely with customers throughout their journey and provides advisory, financing, and project lifecycle services.

The Regional Counsel will have a front-line role in managing all legal needs for Fluence's Asia-Pacific region. A significant part of the job will be negotiating, drafting and administering Fluence's contracts with customers and suppliers. The Regional Counsel also will serve as the Regional Compliance Officer, responsible for implementing Fluence's compliance policies, training and oversight. Based in Manila, the Regional Counsel will support colleagues in the Philippines, Australia, India, and elsewhere in southeast Asia.

You:

- Are responsible, agile, leading and fun. (Hint: these are Fluence's core values, and we mean it. Seriously.)
- Have a minimum of 5 years (preferably 10 years) of legal experience, with some of that as an in-house corporate attorney. Your experience includes significant front-line responsibility for negotiating and drafting complex commercial contracts. You eat contracts for breakfast and can write them in your sleep.
- Have experience managing a variety of business and legal issues, including employment and labor law, real estate and corporate governance. You know enough about tax to spot issues and call in the reinforcements. You are a legal Swiss-army knife.
- Preferably have experience in industrial equipment, construction or utility projects. If your experience comes from the renewable energy or energy storage sector, we might think you are very fancy indeed.
- Are licensed to practice law in the Philippines and eligible to legally work in the Philippines. You are experienced with multinational companies and legal issues, and can effectively support teams in Australia, India and elsewhere in Southeast Asia.
- Have excellent judgment, both in business and interpersonal matters...except you like lawyers. We won't hold that against you.
- Have impeccable ethics and a commitment to compliance and safety. (We don't make jokes about compliance or safety.)

- Exude strong interpersonal skills, flexibility and a highly self-motivated work style. In a room full of industrial-grade rock stars, you'll blend in like a chameleon. You are comfortable working independently and proactively.

Responsibilities, on any given day:

- In collaboration with other departments, you will help negotiate equipment sale agreements, construction agreements, procurement agreements and a variety of other commercial arrangements.
- You will have a lead role in drafting the aforementioned contracts, with assistance from the commercial and technical personnel involved in each project.
- You will provide support for the documentation involved in making commercial offers and RFP responses.
- You will help to create, manage and update the company's contract templates.
- You will be the first source of advice and guidance on all legal topics affecting the business in the region, including employment and labor law, real estate, tax and corporate governance. You will manage outside counsel where needed.
- You will deliver compliance training, advise the General Counsel on regional compliance issues, implement the company's compliance policies and provide guidance to local personnel on compliance matters.

Qualified candidates are requested to submit a resume and cover letter at careers@fluenceenergy.com.

Fluence Energy IS AN EQUAL OPPORTUNITY EMPLOYER and fully subscribes to the principles of Equal Employment Opportunity, to ensure that all applicants and employees are considered for hire, promotion, and job status without regard to race, color, religion, sex, national origin, age, disability, sexual orientation, marital or familial status