

## Senior Procurement Specialist (m/f/d)

Location: Erlangen, Germany

### About Fluence

Fluence, a Siemens and AES company, is the leading global energy-storage technology solutions and services company. We combine the agility of a fast-growing technology company with the expertise, vision, and financial backing of two industry powerhouses. Building on the pioneering work of AES Energy Storage and Siemens, Fluence's goal is to create a more sustainable future by transforming the way we power our world. We offer proven energy-storage technology solutions that address the diverse needs and challenges of customers in a rapidly transforming energy landscape, providing design, delivery, and integration in over 160 countries. Fluence works closely with customers throughout their journey and provides advisory, financing, and project-lifecycle services.

### Job Description

The Senior Procurement Specialist will be responsible for the day-to-day procurement activities including but not limited to market research, vendor sourcing, RFQ/proposals preparation and issuance, bid evaluation and negotiation in a team, and contract finalization. He/She will also support other departments and units in procurement related activities when needed. The Snr Procurement Specialist will be based in Erlangen, Germany and work in a team with Project managers and report to Global Project Procurement Lead.

### Responsibilities - challenging and future-oriented

- Procurement in large-scale and construction projects.
- Develop per project, sourcing plans and resources using market research.
- Read, interpret and implement established contracts and Master Sales Agreements on specific project.
- Prepare and issue RFQ's.
- Analyze quotes / proposals.
- Complete price analysis, commercial item determinations and other documents required for successful completion of projects.
- Prepare Purchase Order documents and other contractual documents, including identification and inclusion of flow down requirements from the contract with customer and ensure appropriate terms and conditions have been applied.
- Evaluate and negotiate in a team the pricing and quality of offer and recommends to Project Manager awards of PO's that meet specifications, quality, budget, and schedule.

- Maintain and uploads procurement files

## **Skills & Qualifications - solid and adequate**

A Bachelor's or Master's degree in Supply Chain and/or Procurement or a related field. The ideal candidate will have 10+ years of experience in procurement and supply chain plus minimum 5 years of experience in a purchasing system environment as well as at least 5 years of experience in contract claims advisory roles with a substantial knowledge of contracts.

## **Required**

- Familiar with business law and procurement practices in the UK and the European Union
- Experience in applying organizational standards when developing requests for proposals/quotes, negotiating terms, and drafting contracts.
- Understanding of accounting practices required for financial performance of a project.
- Preferably at least 5 years work with contract management with UK/EU companies.
- Demonstrated ability working in a matrixed and global organization.
- Strong written and oral communication skills.
- Ability to organize, manage processes, set deadlines, and follow up to ensure schedules are met.
- Ability to act as a liaison between various teams and divisions in the company in order to drive efficiency and expediency.
- Team player with demonstrated experience in working effectively within their own organization and cross-functionally.
- Ability to work independently with limited supervision.
- Strong problem solving, negotiation and organizational skills.
- Ability to process information and manage multiple conflicting priorities to drive to successful outcome (i.e. Multi-task).
- Flexible and versatile to provide on demand support in quick reaction and immediate demand situations.
- Proficient Microsoft Office Suite skills (Word, Excel).
- Required travel: 30%.
- Knowledge of ERP Netsuite will be an advantage.

## **This is how you get in contact with us - simply and directly**

[fluenceenergy.com](http://fluenceenergy.com)

Please send us your complete application documents including language skills, education certificates, work references and cover letter at [careersgermany@fluenceenergy.com](mailto:careersgermany@fluenceenergy.com)



A Siemens and AES Company

We value equal opportunities and look forward to applications from people with disabilities. Fluence Energy **IS AN EQUAL OPPORTUNITY EMPLOYER** and fully subscribes to the principles of Equal Employment Opportunity, to ensure that all applicants and employees are considered for hire, promotion, and job status without regard to race, color, religion, sex, national origin, age, disability, sexual orientation, marital or familial status.