

Buyer

Location: Alpharetta, Georgia

About Fluence

Fluence, a Siemens and AES company, is the leading global energy storage technology solutions and services company that combines the agility of a fast-growing technology company with the expertise, vision, and financial backing of two industry powerhouses. Building on the pioneering work of AES Energy Storage and Siemens energy storage, Fluence's goal is to create a more sustainable future by transforming the way we power our world. The company offers proven energy storage technology solutions designed to address the diverse needs and challenges of customers in a rapidly transforming energy landscape, providing design, delivery and integration in over 160 countries. Fluence works closely with customers throughout their journey and provides advisory, financing, and project lifecycle services.

Job Description

The Buyer will be responsible for detailed implementation of the procurement policies and guidelines related to the day-to-day procurement including but not limited to market research, vendor sourcing, RFQ/proposals preparation and issuance, bid evaluation and negotiation, in a team, and contract finalization. He/She will also support other departments and units in procurement related activities when needed. The Buyer will be based in Alpharetta, Georgia, work in a team with Project managers and Project Engineers and report to Global Project Procurement Manager.

Experience within Energy Storage markets is an advantage but is not mandatory, an agile mindset and comfort working in a fast-paced start-up technology led environment is essential.

Key responsibilities

- Assumes the leadership position for the procurement activities for energy storage projects ensuring compliance with standards, policies and guides, by assuring best value for money.
- Responsible for procuring equipment and services related to switchgear, e-houses, MV & HV Transformers, civil works and foundations, DC electrical installation, MV & HV AC electrical installation, Control Cabinets, Seismic Enclosures, DC Disconnects, DC Bus, and other.
- Develop per project, sourcing plans and resources using market research.

- Read, interpret and implement established contracts and Master Sales Agreements on specific project.
- Prepare and issue RFQ's.
- Analyze quotes / proposals.
- Complete price analysis, commercial item determinations and other documents required for successful completion of projects.
- Prepare Purchase Order documents and other contractual documents, including identification and inclusion of flow down requirements from the contract with customer and ensure appropriate terms and conditions have been applied.
- Evaluate and negotiate in a team the pricing and quality of offer and recommends to Project Management Team awards of PO's that meet specifications, quality, budget, and schedule.
- Maintain and uploads procurement files,
- Notify suppliers of quality discrepancies in their incoming materials or equipment. Support the identification of root cause and corrective action.
- Optimize supply chain operations on project level to increase efficiency.
- Track Risk vs Opportunities per project
- Weekly and monthly reporting of purchasing activities

Required

- Strong written and oral communication skills.
- Ability to organize, manage processes, set deadlines, and follow up to ensure schedules are met.
- Ability to act as a liaison between various teams and divisions in the company in order to drive efficiency and expediency.
- Team player with demonstrated experience in working effectively within their own organization and cross-functionally.
- Ability to work independently with limited supervision.
- Strong problem solving, negotiation and organizational skills.
- Ability to process information and manage multiple conflicting priorities to drive to successful outcome (i.e. Multi-task).
- Flexible and versatile to provide on demand support in quick reaction and immediate demand situations.
- Proficient Microsoft Office Suite skills (Word, Excel).

Education

- Bachelor's Degree plus minimum 5 years of experience in a purchasing system environment preferred
- Knowledge of ERP Netsuite, Salesforce, SharePoint, will be an advantage.

Qualifications

A Bachelor's degree in a related field Supply Chain and Procurement or: The ideal candidate will have 5+ years of experience in procurement and supply chain.

- Experience in applying organizational standards when developing requests for proposals/quotes, negotiating terms, and drafting contracts.
- Understanding of accounting practices required for financial performance of a project.
- At least 5 years of experience in contract claims advisory roles with a substantial knowledge of contracts.
- Preferably at least 5 years work with contract management with USA companies.
- Demonstrated ability working in a matrixed and global organization.
- Required travel: 30%

Qualified candidates are requested to submit a resume and cover letter at careers@fluenceenergy.com

Fluence **IS AN EQUAL OPPORTUNITY EMPLOYER** and fully subscribes to the principles of Equal Employment Opportunity, to ensure that all applicants and employees are considered for hire, promotion, and job status without regard to race, color, religion, sex, national origin, age, disability, sexual orientation, marital or familial status.