

Contracts and Claims Manager

Location: Manila, Philippines

About Fluence

Fluence, a Siemens and AES company, is the leading global energy storage technology solutions and services company that combines the agility of a fast-growing technology company with the expertise, vision, and financial backing of two industry powerhouses. Building on the pioneering work of AES Energy Storage and Siemens energy storage, Fluence's goal is to create a more sustainable future by transforming the way we power our world. The company offers proven energy storage technology solutions designed to address the diverse needs and challenges of customers in a rapidly transforming energy landscape, providing design, delivery and integration in over 160 countries. Fluence works closely with customers throughout their journey and provides advisory, financing, and project lifecycle services.

Job Description

Contracts & Claims Manager is responsible for the commercial / claims management of a variety of projects during the project execution phase. The individual must have the ability to operate and manage at the executive level of the projects.

Responsibilities

1. Should be able to Read & Understand Techno-commercial contracts in Power sector
2. Will be part of Project Management Team working on both ends – Client & Vendors
3. Close coordination with Project manager, electrical engineer and civil engineer on each project to keep track of all client requests on FLN deliverables
4. During Project execution stage, map all client requests against the contract with help of PM team and highlight the scope which is deviating from actual contractual obligation
5. Follow due process to inform client regarding scope change and estimate cost & time impact of scope change on the original contract conditions

6. Issue change order requests to Vendors based on scope change request received from Client. Coordinate with internal Commercial team to issue change order Purchase orders to vendor.
7. Evaluate Vendor Change order requests and validate them with support from members of PM team.
8. Weekly Status report to be shared internally as well as with client and vendors on each of the change order/scope change work.
9. Work closely with Commercial Project management team to improve Claims management by closely tracking
 - a. change orders with clients and vendors both
 - b. timelines of scope deliverables under change orders
 - c. payment receivables arising out of any change order job.

Experience & Qualifications

- Experience within Energy Storage markets is an advantage but is not mandatory, an agile mindset and comfort working in a fast-paced start-up technology led environment is essential
- Share our belief of how our work improves lives by lowering the cost of electricity, increasing electric reliability and resiliency, and creating a cleaner, more sustainable grid
- Ability to solve complex contractual and technical problems and communicate results
- Strong presentation and interpersonal skills with ability to interface with a strong customer mindset
- Ability to review contracts and technical requirements
- Previous experience working with engineering firms is a plus
- Ability to seek and give advice
- 3-6 years experience
- Knowledge of applicable local standards, codes and regulations in Asia (preferred)
- A Bachelors or master's degree in engineering (Electrical Preferred)

Languages

- Fluent in English and Filipino required
- Foreign language abilities (Asian Languages preferred)

Qualified candidates are requested to submit a resume and cover letter at careers@fluenceenergy.com

Fluence IS AN EQUAL OPPORTUNITY EMPLOYER and fully subscribes to the principles of Equal Employment Opportunity, to ensure that all applicants and employees are considered for hire, promotion, and job status without regard to race, color, religion, sex, national origin, age, disability, sexual orientation, marital or familial status.