

## Senior Project Manager

Location: Arlington, VA

### About Fluence

Fluence, a Siemens and AES company, is the leading global energy storage technology solutions and services company that combines the agility of a fast-growing technology company with the expertise, vision, and financial backing of two industry powerhouses. Building on the pioneering work of AES Energy Storage and Siemens energy storage, Fluence's goal is to create a more sustainable future by transforming the way we power our world. The company offers proven energy storage technology solutions designed to address the diverse needs and challenges of customers in a rapidly transforming energy landscape, providing design, delivery, and integration in over 160 countries. Fluence works closely with customers throughout their journey and provides advisory, financing, and project lifecycle services.

### Job Description

The role of a Senior Project Manager is to lead projects to the satisfactory completion of all stakeholders. He or she is the valued and trusted partner of the customer and the project team, increasing the business performance, reducing the project risks and enhancing the reputation of our business. The Senior Project Manager will work with the Battery Storage organization based in the Americas, reporting to the Director, Project Management Americas.

### Responsibilities

- Manage and direct execution of complex EPC projects for Battery Energy Storage Projects.
- Provide leadership and guidance to the entire project team consisting of engineering, procurement, manufacturing, testing, installation, commissioning, business administration, customers, suppliers, sales, and senior management.

- Perform project planning with customer, the Fluence project team and suppliers. Document and communicate initial project plan and changes to the plan.
- Lead the implementation effort of the project until its satisfactory completion.
- Improve the financial performance of the project while maintaining and enhancing customer and project team satisfaction.
- Transfer the project after completion to the service organization.
- Support our sales organization in the acquisition of future projects.
- Participate in business improvement projects.
- Proactively document and share lessons learned.

## Qualifications

- BS/BA in an engineering discipline
- 8+ years of relevant experience in related field
- 8+ years of experience as a project manager with P&L responsibility
- 3+ year of experience as a project manager for complex EPC Projects
- Leadership, collaboration and influencing skills
- Business acumen
- Demonstrated ability working in a matrixed and global organization
- PMP certification is a plus
- Six Sigma or LEAN experience is a plus

## Additional info

- Required travel: 30%
- Compensation: To be discussed

Qualified candidates are requested to submit a resume and cover letter at [careers@fluenceenergy.com](mailto:careers@fluenceenergy.com) for consideration.

**Fluence IS AN EQUAL OPPORTUNITY EMPLOYER and fully subscribes to the principles of Equal Employment Opportunity, to ensure that all applicants and employees are considered for hire, promotion, and job status without regard to race, color, religion, sex, national origin, age, disability, veteran status, sexual orientation, marital or familial status.**