

## Project Director, Core Project Delivery

Location: Remote

### About Fluence

Fluence, a Siemens and AES company, is the leading global energy storage technology solutions and services company that combines the agility of a fast-growing technology company with the expertise, vision, and financial backing of two industry powerhouses. Building on the pioneering work of AES Energy Storage and Siemens energy storage, Fluence's goal is to create a more sustainable future by transforming the way we power our world. The company offers proven energy storage technology solutions designed to address the diverse needs and challenges of customers in a rapidly transforming energy landscape, providing design, delivery and integration in over 160 countries. Fluence works closely with customers throughout their journey and provides advisory, financing, and project lifecycle services. We are currently looking for a capable leader to join our team in the United States.

### Job Description

This person will be responsible for delivery of all Fluence Core Project deliveries in the Americas. At Fluence, Core projects refer to a high repeatability scope of delivery for equipment and services and does not include projects that have Turn-Key, or projects with on-site construction scope. This role will lead project managers and project teams to oversee all aspects of system and project delivery for utility, power developer, and commercial customers. This person will have as direct reports a team of project managers and matrix support from a team of engineering, commissioning, and safety personnel.

The candidate must be a strategic businessperson, able to direct the development of near- and long-term resource planning to ensure high quality, safe, and well managed project installations through Fluence people and its contractors. This will include, leadership development and team building, project and G&A budget management, and review of standards of performance, and continuous organizational improvement across the engineering and project management functions in for the Core Project portfolio.

- The candidate will be responsible for the total project level P&L across Fluence Core Only projects in the region. This person and their team will be responsible to ensure all Fluence projects are delivered safely, to code, on time, on budget, and to the customers satisfaction. This work will be done in conformance with an internal quality program certified to ISO 9001 with an emphasis on continuous improvement.
- The ideal candidate will be comfortable leading managers who develop and review engineering designs, refine engineering standards, manage project schedules, budgets, people allocation, and safety/quality plans across a portfolio of projects at various stages of life. The person must be familiar with typical codes & standards for electrical equipment and have performed project and construction management works.
- The candidate will have strong communications skills, able to represent Fluence in person and through written material with executives from key customers, regulatory and other officials, and with the leadership of key supply chain or service partners.
- The role will report to the Director of Project Management, Americas in Alpharetta, GA as part of the Project Management organization.

## Qualifications

- Bachelor's Degree or equivalent in engineering or technical discipline plus minimum of 15 years related experience. Advanced degree in business, engineering, or other technical discipline preferred.
- Demonstrated ability to represent the company as leader throughout the Americas region to suppliers, customers, regulators, and other key stakeholders.
- Ability to work in a manner consistent with the Fluence values of Leading, Agile, Responsible, and Fun. Ability to teach and cultivate those values throughout the Fluence organization.
- Experience managing and mentoring project managers
- Deep knowledge of project management, construction management, engineering, electrical systems, utility practices, procurement and supply contracts and related industry practices to be able to guide, mentor, and foster leaders to high performance in these areas.
- Eager to be part of a fast-growing company and to be a leader in a rapidly developing part of the power sector.

- Ability to hire strong leaders and delegate responsibilities within an organization of high accountability.
- Ability to build a customer-oriented culture across a distributed team. Anxious to make sure every customer is satisfied.
- Data driven leader with problem resolution and decision-making skills. Demonstrated business and technical judgment.
- Ability to manage a portfolio of time-sensitive projects and deliver them safely, on budget, and to the satisfaction of the customer.
- Strong written and oral communication skills, including the ability to present ideas and suggestions clearly and effectively to internal and external audiences.
- Strong English and language skills are required. Spanish language skills a bonus.

Qualified candidates are requested to submit a resume and cover letter at [careers@fluenceenergy.com](mailto:careers@fluenceenergy.com)

Fluence **IS AN EQUAL OPPORTUNITY EMPLOYER** and fully subscribes to the principles of Equal Employment Opportunity, to ensure that all applicants and employees are considered for hire, promotion, and job status without regard to race, color, religion, sex, national origin, age, disability, sexual orientation, marital or familial status.