4601 Fairfax Drive N, Suite 600 | Arlington, VA 22203
+1 833 358 3623
fluenceenergy.com

Project Manager

Location: Continental US

ABOUT FLUENCE

Fluence, a Siemens and AES company, is the leading global energy storage technology solutions and services company that combines the agility of a fast-growing technology company with the expertise, vision, and financial backing of two industry powerhouses. Building on the pioneering work of AES Energy Storage and Siemens energy storage, Fluence's goal is to create a more sustainable future by transforming the way we power our world. The company offers proven energy storage technology solutions designed to address the diverse needs and challenges of customers in a rapidly transforming energy landscape, providing design, delivery, and integration in over 160 countries. Fluence works closely with customers as trusted advisors throughout their journey and provides advisory, financing, and project lifecycle services.

Job Description

As a Senior Project Manager, you will lead the execution of Core projects with the objective to deliver the projects on-time, on-budget, and without incidents/accidents. At Fluence, Core projects are projects in which our scope is that of an OEM, Original Equipment Manufacturer: Supply, Commissioning, Hand-Over. This position will report to the Director of Core Projects and requires an autonomous and pragmatic individual who has experience working in a matrixed and virtual environment, working with multiple stakeholders, working on multiple projects/tasks at one time, and working as part of a global team. Familiarity with typical codes & standards for electrical equipment and experience with energy infrastructure engineering, procurement, construction, and commissioning is required. Experience within Energy Storage markets is an advantage but is not mandatory, an agile mindset and comfort working in a fast-paced start-up technology environment is essential.

Responsibilities

- The senior project manager will have P&L responsibility for the projects.
- Responsible to ensure all Fluence projects are delivered safely, to code, on time, on budget, and to the customers satisfaction. This work will be done in conformance with

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an internal quality program certified to ISO 9001 with an emphasis on continuous improvement.

- Lead core battery energy storage projects through delivery, from contract execution through to successful handover to operations, working in close collaboration with relevant functional groups including finance, engineering, procurement.

- Lead teams in reviewing engineering designs, managing project scopes, schedules, budgets, people allocation, communications, and safety/quality plans across projects at various stages of life.

- Rapidly resolve technical issues to ensure projects deliver to quality, time and cost.

- Manage relationships with internal and external providers through the project delivery phase.

- Oversee contractors and sub-contractors to ensure quality and schedule are met and to ensure safety guidelines and requirements are followed on job sites.

- Track and pursue cost improvements and claims.

- Proactively work with customers, suppliers, partners, sales and, senior management as necessary to ensure project deliverables and contract requirements are met.

- Evaluate construction methods to determine cost-effectiveness of plans and optimize value-engineering opportunities.

- Participate in business improvement projects including documenting and communicating initial project plans and any changes to the team.

- Lead negotiations regarding project contracts with potential contractors and suppliers.

- Alongside the assigned project finance team member, responsible for budget review, project revenue, and cash flow forecasts, and when appropriate proposing mitigation to contain cost growth.

- The candidate will have strong communications skills, be able to represent Fluence in person and through written material with executives from key customers, regulatory, and other officials, and with the leadership of key supply chain or service partners.

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- Ability to work in a manner consistent with the Fluence values of Leading, Agile, Responsible, and Fun. Ability to teach and cultivate those values throughout the Fluence organization.

- The role will report to the Project Director for core projects, as part of the Project Management organization.

Qualifications

- Bachelor's Degree or equivalent in engineering, physics, or other technical discipline.
- Alternatively, 10 years' experience leading technical projects
- Combined 5 years' experience in project management, construction management, or engineering within the power generation market. Experience delivering a project to a Utility customer is a plus.
- Minimum 3 years P&L responsibility delivering equipment supply or turn-key projects
- One year minmum experience managing subcontractor contracts.
- Has managed a matrix project organization comprised of 6+ functions.
- Valid Senior Project Management certification (e.g. PMI PgMP, IPMA Level B (Senior PM) etc.)
- Strong written and oral communication skills, including the ability to present ideas and suggestions clearly and effectively to internal and external audiences.
- Strong English language skills are required.

GET IN TOUCH

Please send your resume and cover letter to careers@fluenceenergy.com

Fluence IS AN EQUAL OPPORTUNITY EMPLOYER and fully subscribes to the principles of Equal Employment Opportunity to ensure that all applicants and employees are considered for hire, promotion, and job status without regard to race, color, religion, sex, national origin, age, disability, veteran status, sexual orientation, marital or familial status.