

Contracts and Claims Manager

Location: Manila, PH or APAC Region

ABOUT FLUENCE

Fluence, a Siemens and AES company, is the global market leader in energy storage technology solutions and services, combining the agility of a technology company with the expertise, vision and financial backing of two well-established and respected industry giants. Building on the pioneering work of AES Energy Storage and Siemens energy storage, our goal is to create a more sustainable future by transforming the way we power our world. Providing design, delivery and integration, Fluence offers proven energy storage technology solutions that address the diverse needs and challenges of customers in a rapidly transforming energy landscape.

Fluence currently has more than 2.4 gigawatts of projects in operation or awarded across 24 countries and territories worldwide. We topped the Navigant Research utility-scale energy storage leaderboard in 2018 and were named one of Fast Company's Most Innovative Companies in 2019. In 2020, our sixth-generation Tech Stack won Commercial Technology of the Year at the 22nd annual S&P Global Platts Global Energy Awards.

Leading

Do others come to you for your subject matter expertise? Are you excited by the challenge of working in a start-up atmosphere with a purpose?

As the Contracts & Claims Manager you will be responsible for the commercial / claims management of a variety of projects during the project execution phase. You must have the ability to operate and manage at the executive level of the projects.

Responsible

Fluence is defined by its unwavering commitment to safety, quality, and integrity. We take personal ownership in what we do, developing trust in our relationships with internal and external stakeholders. We firmly believe in having honest, forthcoming, and fair communications. In this role you will:

- Read and understand techno-commercial contracts in power sector.
- Be a member of Project Management Team working on both ends – client & vendors.
- Coordinate with project managers, electrical engineers and civil engineers on each project to keep track of all client requests on FLN deliverables.

- Map all client requests during project execution against the contract with help of PM team and highlight the scope which is deviating from actual contractual obligation.
- Follow due process to inform client regarding scope change and estimate cost & time impact of scope change on the original contract conditions.
- Issue change order requests to vendors based on scope change request received from Client. Coordinate with internal commercial team to issue change order purchase orders to vendor.
- Evaluate vendor change order requests and validate them with support from members of PM team.
- Provide weekly status report to be shared internally as well as with client and vendors on each of the change order/scope change work.
- Work closely with Commercial Project management team to improve claims management by closely tracking:
 - change orders with clients and vendors both
 - timelines of scope deliverables under change orders
 - payment receivables arising out of any change order job.

Agile

Here at Fluence, we strive to continuously improve, be intellectually curious and be adaptive to our customers and employee's needs. Collaboration is key, both in our partnerships with our customers, and with each other. Fluence prioritizes the most critical efforts that allow for the greatest impact. As the ideal candidate you have:

- Experience within Energy Storage markets is an advantage but is not mandatory, an agile mindset and comfort working in a fast-paced start-up technology led environment is essential.
- Share our belief of how our work improves lives by lowering the cost of electricity, increasing electric reliability and resiliency, and creating a cleaner, more sustainable grid.
- Ability to solve complex contractual and technical problems and communicate results
- Strong presentation and interpersonal skills with ability to interface with a strong customer mindset.
- Fluent in English and Filipino required.
- Ability to review contracts and technical requirements.
- Previous experience working with engineering firms is a plus.
- Ability to seek and give advice.
- 3-6 years of work experience.
- Knowledge of applicable local standards, codes and regulations in Asia (preferred).
- A Bachelors or master's degree in engineering (Electrical Preferred).
- Foreign language abilities (Asian Languages preferred).

Fun

Working on transforming a fundamental part of our society is exciting and fulfilling. It requires creativity, diversity of ideas and backgrounds, and building trust to effect change and move with speed. We respect our coworkers and customers. We listen to what others have to say, and we are inclusive.

We are looking for individuals who share our belief of how our work improves lives by lowering the cost of electricity, increasing electric reliability and resiliency, and creating a cleaner, more sustainable grid.

GET IN TOUCH

Please send your resume and cover letter to careersphilippines@fluenceenergy.com.