

Product Cost Reduction Manager

Location: (Arlington or remote)

ABOUT FLUENCE

Fluence, a Siemens and AES company, is the global market leader in energy storage technology solutions and services, combining the agility of a technology company with the expertise, vision and financial backing of two well-established and respected industry giants. Building on the pioneering work of AES Energy Storage and Siemens energy storage, our goal is to create a more sustainable future by transforming the way we power our world. Providing design, delivery and integration, Fluence offers proven energy storage technology solutions that address the diverse needs and challenges of customers in a rapidly transforming energy landscape.

Fluence currently has more than 2.4 gigawatts of projects in operation or awarded across 24 countries and territories worldwide. We topped the Navigant Research utility-scale energy storage leaderboard in 2018 and were named one of Fast Company's Most Innovative Companies in 2019. In 2020, our sixth-generation Tech Stack won Commercial Technology of the Year at the 22nd annual S&P Global Platts Global Energy Awards.

Leading

Do others come to you for your subject matter expertise? Are you excited by the challenge of working in a start-up atmosphere with a purpose?

The Product Cost Reduction Manager is an expert in organizing and leading processes to systematically and comprehensively improve the cost position of Fluence products, including creation and management of associated tools and processes. You will work closely with members of Fluence Product Management, Engineering, Manufacturing, and Procurement groups to identify potential cost reduction opportunities, evaluate opportunities for impact, timeline, and trade-offs, make recommendations on which opportunities pursue as formal cost-down measures, and oversee systematic and timely implementation of measures.

Responsible

Fluence is defined by its unwavering commitment to safety, quality, and integrity. We take personal ownership in what we do, developing trust in our relationships with internal and external stakeholders. We firmly believe in having honest, forthcoming, and fair communications.

The Product Cost Reduction Manager will be responsible for:

- Leadership of a team dedicated to cost reduction.
- Responsibility for running cross-functional processes organizing cost reduction activities.
- Reporting of status on activities to a senior management level audience.
- Creation and maintenance of product cost forecasts, which take into account when cost-reduction activities will be realized.
- Analysis of cost build-up data to inform potential cost reduction opportunities.
- Leading role in cross-functional forums to both identify potential cost reduction opportunities and make recommendations on which to pursue.
- Creation of as-built vs forecast cost reporting, including identification of measures to take to close gaps going forward.

Agile

Here at Fluence, we strive to continuously improve, be intellectually curious and be adaptive to our customers and employee's needs. Collaboration is key, both in our partnerships with our customers, and with each other. Fluence prioritizes the most critical efforts that allow for the greatest impact.

- The ideal candidate will have 10+ years of experience in cost estimation, cost management, or product management roles.
- Experience with energy storage, solar, power generation or similar field.
- A BS is required in a technical field such as engineering is preferred.
- Most critical is an educational and work history demonstrating deep competencies in analytical thinking, cross-functional project management, and communication skills
- Works dynamically, across multiple teams and projects concurrently, in a technical business environment.
- Experience in and knowledge of product stage gate development.
- Experience in and knowledge of Agile development methods.
- Ability to utilize data and statistical analyses to inform decisions.
- Has excellent English verbal and writing skills. Additional languages or international work experience are a plus.

Fun

Working on transforming a fundamental part of our society is exciting and fulfilling. It requires creativity, diversity of ideas and backgrounds, and building trust to effect change and move with speed. We respect our coworkers and customers. We listen to what others have to say, and we are inclusive.

Fluence's product management team is energized by the mission to change the way we power our world and the opportunity to define and shape the products that fulfill this mission. We work every day knowing what we do makes a difference- both for Fluence and for society.

GET IN TOUCH

Please send your resume and cover letter to careers@fluenceenergy.com.

Fluence IS AN EQUAL OPPORTUNITY EMPLOYER and fully subscribes to the principles of Equal Employment Opportunity to ensure that all applicants and employees are considered for hire, promotion, and job status without regard to race, color, religion, sex, national origin, age, disability, veteran status, sexual orientation, marital or familial status.