

Northvolt Product Director

Location: (home office, flexible) UK, Ireland

ABOUT FLUENCE

Fluence, a Siemens and AES company, is the global market leader in energy storage technology solutions and services, combining the agility of a technology company with the expertise, vision and financial backing of two well-established and respected industry giants. Building on the pioneering work of AES Energy Storage and Siemens energy storage, our goal is to create a more sustainable future by transforming the way we power our world. Providing design, delivery, and integration, Fluence offers proven energy storage technology solutions that address the diverse needs and challenges of customers in a rapidly transforming energy landscape.

Fluence currently has more than 2.4 gigawatts of projects in operation or awarded across 24 countries and territories worldwide. We topped the Navigant Research utility-scale energy storage leaderboard in 2018 and were named one of Fast Company's Most Innovative Companies in 2019. In 2020, our sixth-generation Tech Stack won Commercial Technology of the Year at the 22nd annual S&P Global Platts Global Energy Awards.

Leading

Do others come to you for your subject matter expertise? Are you excited by the challenge of working in a start-up atmosphere with a purpose?

In this role you will be responsible for leading development program with a key partner. The solution will consist of a grid-scale energy storage solution which you will manage for overall competitiveness regarding density, performance and cost, a re-imagined aftermarket warranty and added value digital solutions based on battery data. You will manage a cross functional team with experts from different departments within Fluence. You will be the responsible Product Manager of this new product and will guide, track and monitor the development steps, delivering the product on time and within budget for Fluence. You will interface with the commercial teams in creating the go-to-market strategy.

In your new role you will act as key point of contact with the co-development partner and Fluence Executive Sponsors. You will own this product development end-to-end and be responsible for its launch to the market.

Responsible

Fluence is defined by its unwavering commitment to safety, quality, and integrity. We take personal ownership in what we do, developing trust in our relationships with internal and external stakeholders. We firmly believe in having honest, forthcoming, and fair communications.

- Understand our business strategy, identify and shape new business and create a best in class solution for the market
- Manage our roadmap, understand and prioritize the work so the team is working on the most impactful items and keep the big picture in mind
- Translate problems and opportunities into actionable tasks. You will define and frame requirements and track these.
- Own and maintain the product with the team and deliver world-class solution with our co-development partner
- Constantly evaluate if your product is meeting the specifications and requirements. You use qualitative and quantitative techniques to track the success.
- You manage internal and external stakeholders (certification bodies, consultants)
- Responsible for the cost, schedule and technical performance
- Develops program plans (resource loaded schedules and budgets)
- Identifies and assists in the development of patentable intellectual property

Agile

Here at Fluence, we strive to continuously improve, be intellectually curious and be adaptive to our customers and employee's needs. Collaboration is key, both in our partnerships with our customers, and with each other. Fluence prioritizes the most critical efforts that allow for the greatest impact.

- 10+ years of experience in a Product Manager role, preferably in the field of batteries/ battery systems or in related Energy fields
- Passion for tackling business opportunities and work to define and develop a solution on time and within budget
- Strong analytical skills, comfortable with a financial and commercial mindset
- A clear communicator of product decisions and the rationale behind them, comfortable making decisions
- You are a self-starter; you like fast growing business, and you are entrepreneurial

- Have an understanding of the technical components, interfaces and interactions between the solution components: hardware, controls and software
- You place a high value on performance, safety and cost optimization
- Experience defining product cost targets and making design trade-off decisions to meeting them
- Ability to distill complex and ambiguous situations into impactful plans for the team
- Experience leading a team through a complex product development program
- Requirements setting and management

Education & Experience

- Physics, Electrical Engineering, Chemical Engineering, Mechanical engineering (or equivalent experience) or similar with strong emphasis on new technologies and product development
- 5+ years working experience with battery / battery systems, design and product development preferred.
- Product Management skills and experience required.
- Project Management skills (MS Project)
- Requirements setting and management
- Familiar with Agile methods a plus
- Strong technical communication skills.

Fun

Working on transforming a fundamental part of our society is exciting and fulfilling. It requires creativity, diversity of ideas and backgrounds, and building trust to effect change and move with speed. We respect our coworkers and customers. We listen to what others have to say, and we are inclusive.

GET IN TOUCH

Please send your resume and cover letter to careersgermany@fluenceenergy.com.

Fluence IS AN EQUAL OPPORTUNITY EMPLOYER and fully subscribes to the principles of Equal Employment Opportunity to ensure that all applicants and employees are considered for hire, promotion, and job status without regard to race, color, religion, sex, national origin, age, disability, veteran status, sexual orientation, marital or familial status.