

Product Development and Strategy Manager, Hardware

Location: UK, Ireland, Germany, Netherlands, or continental US

ABOUT FLUENCE

Fluence, a Siemens and AES company, is the global market leader in energy storage technology solutions and services, combining the agility of a technology company with the expertise, vision and financial backing of two well-established and respected industry giants. Building on the pioneering work of AES Energy Storage and Siemens energy storage, our goal is to create a more sustainable future by transforming the way we power our world. Providing design, delivery and integration, Fluence offers proven energy storage technology solutions that address the diverse needs and challenges of customers in a rapidly transforming energy landscape.

Fluence currently has more than 2.4 gigawatts of projects in operation or awarded across 24 countries and territories worldwide. We topped the Navigant Research utility-scale energy storage leaderboard in 2018 and were named one of Fast Company's Most Innovative Companies in 2019. In 2020, our sixth-generation Tech Stack won Commercial Technology of the Year at the 22nd annual S&P Global Platts Global Energy Awards.

Leading

Do others come to you for your subject matter expertise? Are you excited by the challenge of working in a start-up atmosphere with a purpose?

The Product Development and Strategy Manager ("Product Manager"), Hardware has ownership of product strategy and product development topics, with particular focus and oversight of product positioning, roadmapping, and costing. As a member of the Product team, the Product Manager is directly involved in the identification of required product functionality, specification of differentiating Intellectual Property, and is a key stakeholder in technology development for Fluence's product offerings. The Product Manager also stays current on competitors' offerings and ensures Fluence's product plans result in offerings which are uniquely valuable to customers.

Responsible

Fluence is defined by its unwavering commitment to safety, quality, and integrity. We take personal ownership in what we do, developing trust in our relationships with internal and external stakeholders. We firmly believe in having honest, forthcoming, and fair communications. In this role you will:

- Provide thought leadership in product planning and strategy discussions.
- Direct interaction with customers and Sales team to assess customer needs and inform product development plans.
- Interaction with other key external stakeholders such as suppliers and industry trade organizations.
- Optimize prioritization of development activities to maximize Fluence's competitive differentiation.
- Work with teams worldwide define and groom product requirements and specifications while participating in an Agile technology development process.

Agile

Here at Fluence, we strive to continuously improve, be intellectually curious and be adaptive to our customers and employee's needs. Collaboration is key, both in our partnerships with our customers, and with each other. Fluence prioritizes the most critical efforts that allow for the greatest impact. As an ideal candidate you have the following qualities:

- An entrepreneurial spirit with an interest in tackling new challenges in the energy transition and a "whatever it takes" attitude.
- A proven ability to learn fast and interest in tackling challenge beyond the standard responsibilities of a product manager.
- Strong interpersonal communications skills to coordinate with diverse internal and external teams worldwide.
- Demonstrate sound business judgment.
- Take individual initiative and works with minimal supervision while being a collaborative team player.
- Work dynamically, across multiple teams and projects concurrently, in a technical business environment.
- Ability to utilize data and statistical analyses to inform decisions.
- Excellent English verbal and writing skills. Additional languages or international work experience are a plus.

Fun

Working on transforming a fundamental part of our society is exciting and fulfilling. It requires creativity, diversity of ideas and backgrounds, and building trust to effect change and move with speed. We respect our coworkers and customers. We listen to what others have to say, and we are inclusive.

From building the world's first gigabattery to bringing the very first energy storage to 19 different new markets, you'll be part of a diverse global team that is on the leading edge of replacing the analogue power plants and transmission systems of the past with the digital assets of the future. At Fluence you have the opportunity to change the way we power our world with your everyday work!

GET IN TOUCH

Please send your resume and cover letter to careers@fluenceenergy.com.

Fluence IS AN EQUAL OPPORTUNITY EMPLOYER and fully subscribes to the principles of Equal Employment Opportunity to ensure that all applicants and employees are considered for hire, promotion, and job status without regard to race, color, religion, sex, national origin, age, disability, veteran status, sexual orientation, marital or familial status.