

## Commodity Manager - Batteries

Location: Continental US

### **ABOUT FLUENCE**

Fluence, a Siemens and AES company, is the global market leader in energy storage technology solutions and services, combining the agility of a technology company with the expertise, vision and financial backing of two well-established and respected industry giants. Building on the pioneering work of AES Energy Storage and Siemens energy storage, our goal is to create a more sustainable future by transforming the way we power our world. Providing design, delivery and integration, Fluence offers proven energy storage technology solutions that address the diverse needs and challenges of customers in a rapidly transforming energy landscape.

Fluence currently has more than 2.4 gigawatts of projects in operation or awarded across 24 countries and territories worldwide. We topped the Navigant Research utility-scale energy storage leaderboard in 2018 and were named one of Fast Company's Most Innovative Companies in 2019. In 2020, our sixth-generation Tech Stack won Commercial Technology of the Year at the 22<sup>nd</sup> annual S&P Global Platts Global Energy Awards.

### **Leading**

Do others come to you for your subject matter expertise? Are you excited by the challenge of working in a start-up atmosphere with a purpose?

Are you passionate about developing, driving, and implementing procurement strategies? Do you like to negotiate and achieve competitive total costs? If you are looking for an opportunity to apply your skills to lead the sourcing for batteries, to work with suppliers to create win-win situation and best solutions for our customers, this may be the role for you.

### **Responsible**

Fluence is defined by its unwavering commitment to safety, quality, and integrity. We take personal ownership in what we do, developing trust in our relationships with internal and external stakeholders. We firmly believe in having honest, forthcoming, and fair communications.

- You will develop the sourcing strategy in alignment with product management, operations, and technology.
- You will lead cost reduction in all venues of the commodity.
- You will assess and manage the sourcing risk for the commodity considering geopolitical, geographical and financial risks.
- You will manage and develop vendors to adhere to Fluence compliance requirements
- You will manage supplier selection based on Total Cost of Ownership criteria (incl. system cost comparison, quality, reliability, delivery, transport costs, long term production plan etc.).
- You will develop and execute strategies to promote and constantly improve existing supplier performance in our supply chain.

### **Agile**

Here at Fluence, we strive to continuously improve, be intellectually curious and be adaptive to our customers and employee's needs. Collaboration is key, both in our partnerships with our customers, and with each other. Fluence prioritizes the most critical efforts that allow for the greatest impact.

- You have a bachelor's degree with 8+ year of relevant experience or a master's degree with 3+ relevant experience.
- You are self-motivated; able to work both independently to complete tasks and respond to requests, as well as collaborating with others to utilize resources and knowledge of others in identifying solutions.
- You enjoy working in an international environment,
- You are comfortable with working with teams and suppliers in different timezones and frequent travel.

### **Fun**

We are always looking for employees who are excited by challenges and the opportunity to be problem-solvers. Our entrepreneurial mindset allows for creativity, sense of urgency and fulfillment. Our employees love what we do and are passionate about the way we power our world.

We are well-connected and collaborate in teams inside and outside Fluence. We love to learn new things and share our knowledge with others. We are passionate to strive towards a sustainable future.



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## GET IN TOUCH

Fluence IS AN EQUAL OPPORTUNITY EMPLOYER and fully subscribes to the principles of Equal Employment Opportunity to ensure that all applicants and employees are considered for hire, promotion, and job status without regard to race, color, religion, sex, national origin, age, disability, veteran status, sexual orientation, marital or familial status.