

Vice President, Supply Chain Operations & Delivery COE

Location: Arlington, VA or Continental US

ABOUT FLUENCE

Fluence, a Siemens and AES company, is the global market leader in energy storage technology solutions and services, combining the agility of a technology company with the expertise, vision and financial backing of two well-established and respected industry giants. Building on the pioneering work of AES Energy Storage and Siemens energy storage, our goal is to create a more sustainable future by transforming the way we power our world. Providing design, delivery and integration, Fluence offers proven energy storage technology solutions that address the diverse needs and challenges of customers in a rapidly transforming energy landscape.

Fluence currently has more than 2.4 gigawatts of projects in operation or awarded across 24 countries and territories worldwide. We topped the Navigant Research utility-scale energy storage leaderboard in 2018 and were named one of Fast Company's Most Innovative Companies in 2019. In 2020, our sixth-generation Tech Stack won Commercial Technology of the Year at the 22nd annual S&P Global Platts Global Energy Awards.

Leading

Fluence is currently deploying a robust portfolio of projects across the globe, including multiple battery systems that are 100 MW/400 MWh or more. Our Commissioning Team will be leading the effort to start up these sites and is currently deploying our first Gridstack systems in the field. The Commissioning Center of Excellence (COE) Director will operate a corporate governance program for the commissioning activities of the regional teams.

Responsible

Fluence is defined by its unwavering commitment to safety, quality, and integrity. We take personal ownership in what we do, developing trust in our relationships with internal and external stakeholders. We firmly believe in having honest, forthcoming, and fair communications. The VP of Supply Chain & Delivery COES will direct supply chain vision, overall leadership and development of supply chain operations (demand management, direct material procurement, order administration, etc.) and head our center of excellence for delivery. Will drive a team to define high-impact, long-term supply chain operations and center of excellence strategies at the global, regional and operational level. Establish

and manage cross-functional, cross-regional teams to develop a strong S&OP process, tactical supplier management, and order management. Additionally, this position will drive the development of the global center of excellence for delivery including standardization of project/product delivery methodologies and practices, including commissioning. This role will partner closely with the regional leadership teams. You will also:

- Provide strategic leadership in promoting planning concepts and is an expert in planning methodologies, systems and tools.
- Lead the development of new approaches and methodologies for Demand & Supply analysis, this includes partnership with IT for application and tool development.
- Design and develop business decision models aimed at understanding cost and service tradeoffs for demand management programs and services.
- Oversee Demand/Forecast Reconciliation Meetings between Marketing, Planning, Finance and Others
- As head of the COE: Coordinate center of excellence operations to meet global and regional requirements to meet business demands
- Identify, develop and direct cross-organizational, cross-functional strategic initiatives to simplify processes, enhance productivity, enable innovation and build high-performing teams.
- Establish a team of subject matter experts
- Identify opportunities to drive EBITDA improvement for the organization across multiple disciplines (organization structure, workflow, warehouse design and flow, new technology, etc)
- Incorporate best practices to design and deliver measurable productivity improvements

Agile

At Fluence, we strive to continuously improve, to be intellectually curious and to be adaptive to the needs of our customers and employees. Fluence prioritizes the most critical efforts that allow for the greatest impact. The following training and experience are valued by the hiring team:

- Ability to work in a manner consistent with the Fluence values of Leading, Agile, Responsible, and Fun.
- 15 years or more in operational supply chain position (plan, source, make, deliver, analysis)
- 10+ Years work experience as a supply chain operations (planning, procurement, PMO)

- Advanced leadership skills, particularly in complex, international, and cross functional teams
- An undergraduate degree in a related engineering/business field with 10+ years of professional work experience in a related field.
- Experience leading safety efforts in an operational setting.
- Proven track record of employing indirect leadership to gain alignment from stakeholders across an organization.
- Proven success on challenging projects where you made key contributions while demonstrating ownership, creativity, and initiative.
- Passion for your work, and communication skills such that your passion motivates colleagues, clients, suppliers, and contractors.
- Experience negotiating and managing contracts.
- Successful track record of business process management to include project reporting/management, work execution, procure to pay, change management, workforce development and planning.
- Effective in a collaborative yet informally structured work environment. Desire to take responsibility and initiative.
- Competence in MS Word, Excel, PowerPoint, and Outlook.

Fun

Working on transforming a fundamental part of our society is exciting and fulfilling. It requires creativity, diversity of ideas and backgrounds, and building trust to effect change and move with speed. We respect our coworkers and customers. We listen to what others have to say, and we are inclusive.

GET IN TOUCH

Please apply directly to the job posting on LinkedIn [here](#)

Fluence IS AN EQUAL OPPORTUNITY EMPLOYER and fully subscribes to the principles of Equal Employment Opportunity to ensure that all applicants and employees are considered for hire, promotion, and job status without regard to race, color, religion, sex, national origin, age, disability, veteran status, sexual orientation, marital or familial status.