

Operations Manager

Location: Arlington, VA or Continental US

ABOUT FLUENCE

Fluence, a Siemens and AES company, is the global market leader in energy storage technology solutions and services, combining the agility of a technology company with the expertise, vision and financial backing of two well-established and respected industry giants. Building on the pioneering work of AES Energy Storage and Siemens energy storage, our goal is to create a more sustainable future by transforming the way we power our world. Providing design, delivery and integration, Fluence offers proven energy storage technology solutions that address the diverse needs and challenges of customers in a rapidly transforming energy landscape.

Fluence currently has more than 2.4 gigawatts of projects in operation or awarded across 24 countries and territories worldwide. We topped the Navigant Research utility-scale energy storage leaderboard in 2018 and were named one of Fast Company's Most Innovative Companies in 2019. In 2020, our sixth-generation Tech Stack won Commercial Technology of the Year at the 22nd annual S&P Global Platts Global Energy Awards.

Leading

Do others come to you for your subject matter expertise? Are you excited by the challenge of working in a start-up atmosphere with a purpose?

The Operations Manager will manage the development and implementation of policies and procedures to ensure compliance with applicable laws, rules, and regulations.

Responsible

Fluence is defined by its unwavering commitment to safety, quality, and integrity. We take personal ownership in what we do, developing trust in our relationships with internal and external stakeholders. We firmly believe in having honest, forthcoming, and fair communications. In this role you will:

- Implement and drive the business's Sales and Operating Planning with backlog, inventory and expected capacity.

- Prepare, perform and oversee all daily, weekly and monthly reports (i.e., Buyer activity, Logistics activity and Ops reporting, etc.) as required. Evaluate/analyze report results and then develop/initiate corrective actions/process improvements as needed.
- Review KPI's and performance with client (weekly, monthly, quarterly) as required
- Utilize approved standard operating procedures to perform and manage all work. Look for ways to improve processes, streamline efforts and increase quality documenting and reporting on all efforts made.
- Create invoices as needed and follow up on past-due AR's.
- Negotiate, develop, and manage multi-disciplined projects, as well as tracking and managing business results and routinely sharing and presenting those results on a regular basis to the Fluence LLC
- Delivers operational excellence through optimizing capacities, total cost effectiveness and value to the customer base. Ensures operation plans achieve targeted cost and efficiency results that maximize value for the business unit.
- Executes plans for quality and process excellence that ensures consistent quality assurance and process excellence procedures, controls and feedback.
- Ensures adequate people development plans and capable succession plans are in place

Agile

Here at Fluence, we strive to continuously improve, be intellectually curious and be adaptive to our customers and employee's needs. Collaboration is key, both in our partnerships with our customers, and with each other. Fluence prioritizes the most critical efforts that allow for the greatest impact. What should an interested candidate bring to Fluence?

- Minimum of 5 years of industrial experience in manufacturing leadership positions
- Bachelor's degree (Engineering or Operations Management preferred)
- Demonstrated success in developing and executing manufacturing strategies and optimizing operations to achieve cost reductions and productivity gains while operating in a demanding customer environment
- Hands-on experience in supply chain, lean manufacturing, and manufacturing to drive aggressive financial results and continuous improvement experience

Fun

Working on transforming a fundamental part of our society is exciting and fulfilling. It requires creativity, diversity of ideas and backgrounds, and building trust to effect change and move with speed. We respect our coworkers and customers. We listen to what others have to say, and we are inclusive.

GET IN TOUCH

Please apply directly to the role on LinkedIn [here](#)

Fluence IS AN EQUAL OPPORTUNITY EMPLOYER and fully subscribes to the principles of Equal Employment Opportunity to ensure that all applicants and employees are considered for hire, promotion, and job status without regard to race, color, religion, sex, national origin, age, disability, veteran status, sexual orientation, marital or familial status.