

Director of Projects EMEA – sub region (m/f/d)

Location: Germany, UK or remote

ABOUT FLUENCE

Fluence, a Siemens and AES company, is the global market leader in energy storage technology solutions and services, combining the agility of a technology company with the expertise, vision, and financial backing of two well-established and respected industry giants. Building on the pioneering work of AES Energy Storage and Siemens energy storage, our goal is to create a more sustainable future by transforming the way we power our world. Providing design, delivery, and integration, Fluence offers proven energy storage technology solutions that address the diverse needs and challenges of customers in a rapidly transforming energy landscape.

Fluence currently has more than 2.4 gigawatts of projects in operation or awarded across 24 countries and territories worldwide. We topped the Navigant Research utility-scale energy storage leaderboard in 2018 and were named one of Fast Company's Most Innovative Companies in 2019. In 2020, our sixth-generation Tech Stack won Commercial Technology of the Year at the 22nd annual S&P Global Platts Global Energy Awards.

Leading

Do others come to you for your subject matter expertise? Are you excited by the challenge of working in a start-up atmosphere with a purpose?

As a Director of Projects, you will lead the execution of multiple turn-key EPC projects within a subregion in EMEA, with the objective to deliver the projects on-time, on-budget, and without incidents/accidents. This position will report to the VP Delivery and requires an autonomous and pragmatic individual who has experience working in a matrixed and virtual environment, working with multiple stakeholders, working on multiple projects/tasks at one time, and working as part of a global team. Familiarity with typical codes & standards for electrical equipment and experience with turn-key energy infrastructure project construction is required. Experience within Energy Storage markets is an advantage but is not mandatory, an agile mindset and comfort working in a fast-paced start-up technology environment is essential.

Responsible

Fluence is defined by its unwavering commitment to safety, quality, and integrity. We take personal ownership in what we do, developing trust in our relationships with internal and external stakeholders. We firmly believe in having honest, forthcoming, and fair communications.

- The Director of Projects will have P&L responsibility for projects up to \$100M+ in value.
- Responsible to ensure all Fluence projects are delivered safely, to code, on time, on budget, and to the customers satisfaction. This work will be done in conformance with an internal quality program certified to ISO 9001 with an emphasis on continuous improvement.
- Lead turn-key EPC battery energy storage projects through delivery, from contract execution through to successful handover to operations, working in close collaboration with relevant functional groups including finance, engineering, procurement.
- Lead teams in reviewing engineering designs, managing project schedules, budgets, people allocation, and safety/quality plans across projects at various stages of life.
- Rapidly resolve technical issues to ensure projects deliver to quality, time and cost.
- Manage relationships with EPC, Equipment Delivery and other partners through the Project Delivery phase.
- Oversee contractors and sub-contractors to ensure quality and schedule are met and to ensure safety guidelines and requirements are followed on job sites.
- Proactively work with customers, suppliers, partners, sales and senior management as necessary to ensure project deliverables and contract requirements are met.
- Evaluate construction methods to determine cost-effectiveness of plans and optimize value-engineering opportunities.
- Participate in business improvement projects including documenting and communicating initial project plans and any changes to the team.
- Support negotiations regarding project contracts with potential contractors and suppliers
- Alongside the assigned project finance team member, responsible for budget review, project revenue, and cash flow forecasts, and when appropriate proposing mitigation to contain cost growth.
- The candidate will have strong communications skills, be able to represent Fluence in person and through written material with executives from key customers, regulatory and other officials, and with the leadership of key supply chain or service partners.

- Ability to work in a manner consistent with the Fluence values of Leading, Agile, Responsible, and Fun. Ability to teach and cultivate those values throughout the Fluence organization.
- The role will report to the VP Execution EMEA, as part of the Project Management organization.

Agile

Here at Fluence, we strive to continuously improve, be intellectually curious and be adaptive to our customers and employee's needs. Collaboration is key, both in our partnerships with our customers, and with each other. Fluence prioritizes the most critical efforts that allow for the greatest impact.

- Bachelor's Degree or equivalent in engineering, physics, or other technical discipline.
- Combined 8 to 10 years experience in project management, construction management, or engineering within the power generation market. Experience delivering a project to a Utility customer is a plus.
- Minimum 3 years P&L responsibility delivering equipment supply or turn-key projects
- Over one year experience managing subcontractor contracts
- Has managed a matrix project organization comprised of 6+ functions.
- Valid Senior Project Management certification (e.g. PMI PgMP, IPMA Level B (Senior PM) etc.)
- Strong written and oral communication skills, including the ability to present ideas and suggestions clearly and effectively to internal and external audiences.
- Strong English language skills are required.

Fun

Working on transforming a fundamental part of our society is exciting and fulfilling. It requires creativity, diversity of ideas and backgrounds, and building trust to effect change and move with speed. We respect our coworkers and customers. We listen to what others have to say, and we are inclusive.

GET IN TOUCH

Please send your resume and cover letter to careersgermany@fluenceenergy.com.

Fluence IS AN EQUAL OPPORTUNITY EMPLOYER and fully subscribes to the principles of Equal Employment Opportunity to ensure that all applicants and employees are considered for hire,

promotion, and job status without regard to race, color, religion, sex, national origin, age, disability, veteran status, sexual orientation, marital or familial status.